



## Carolina-Virginias TMA Associate Members

### **3M – COMMUNICATION MARKETS DIVISION**

www.3m.com

6801 River Place Blvd.  
Austin, TX 78726  
Tel: (512) 984-3861  
Fax: (512) 984-2016

*Communications solutions and products.*

**ERIC BELOCK**, Sales Executive  
Cell: (904) 505-4731  
Email: ebelok@mmm.com

### **ADTRAN**

**HAREY ALEXANDER**  
Harley.Alexander@adtran.com

**BRIAN THOMPSON**  
Brian.Thompson@adtran.com

### **AFL**

www.AFLglobal.com  
170 Ridgeview Center Drive  
Duncan, SC 29334  
Tel: (864) 433-0333  
Tel: (800) 235-3423

*AFL*

**CHUCK TURNER**, Regional Sales Manager  
7228 Windermere Drive  
Mechanicsville, VA 2316  
TEL: (804) 240-7456  
Email: Chuck.turner@afglobal.com

**KELSEY ELAM**, Marketing Communications Specialist  
TEL: (864) 486-7219  
Email: Kelsey.elam@afglobal.com

## **ALLIED TELESIS, INC**

www.alliedtelesis.com  
3401 Orchard Parkway  
San Jose CA 95134  
(TEL) 800-424-4284  
Fax: (408) 519-8701

*For nearly 30 years, Allied Telesis has been delivering reliable, intelligent connectivity for everything from enterprise organizations to complex, critical infrastructure projects around the globe. Allied Telesis is recognized for innovating the way that services and applications are delivered and managed—resulting in increased value and lower operating costs. Visit us at [www.alliedtelesis.com](http://www.alliedtelesis.com).*

### **NATHAN**

**NASH**, Inside  
Sales 1900  
North Creek  
Parkway  
Bothell, WA  
98011  
Tel: (425) 205-1707  
Email: [nathan\\_nash@alliedtelesis.com](mailto:nathan_nash@alliedtelesis.com)

### **JIM LATHAM**, Territory

Account Manager 900  
Main Campus Dr., Suite  
301  
Raleigh, NC 27606  
Tel: 408-601-9877  
Email: [jim\\_latham@alliedtelesis.com](mailto:jim_latham@alliedtelesis.com)

## **AMERINODE, LLC**

www.amerinode.com  
100 Dominion Drive, Unit 102  
Morrisville, NC 27560  
Tel: (980) 500-1200  
Tel: 1-855-USA-NODE

*New and Certified Pre Owned Telecommunications Network Equipment*

### **GIL BOAS**, VP of Sales

Email: [gil.boas@amerinode.com](mailto:gil.boas@amerinode.com)

### **ERIC RECKEWEG**, Director of Sales North America

Emil: [eric.reckeweg@amerinode.com](mailto:eric.reckeweg@amerinode.com)

## Carolina-Virginias TMA Associate Members

### **BALSAMWEST FIBERNET, LLC**

www.balsamwest.net  
52 Colonial Square  
Sylva, NC 28779  
Tel: (828) 339-2900  
Fax: (828) 339-0010

*BalsamWest FiberNET offers enterprise and wholesale point to point Ethernet transport, Internet and voice services.*

#### **TERRI MCELROY, CEO**

Email: [tmcelroy@balsamwest.net](mailto:tmcelroy@balsamwest.net)

#### **DANNY HAINES, OSP Manager**

Email: [dhaines@balsamwest.net](mailto:dhaines@balsamwest.net)

#### **LINDA HONEYCUTT, HR**

Email: [lindah@balsamwest.net](mailto:lindah@balsamwest.net)

### **BYERS ENGINEERING COMPANY**

www.byers.com  
710 South Marietta Street  
Gastonia, NC 28052  
Tel: (704) 868-8580  
Fax: (704) 868-8870

*Since 1971, Byers Engineering Company has been providing engineering services to the communications industry, utility, and electric industries for over three decades. Our innovative solutions and services help you gain a competitive advantage by enhancing productivity and improving customer service.*

#### **CHARLES MAYBERRY, VP- Engineering**

Email: [Charles.mayberry@byers.com](mailto:Charles.mayberry@byers.com)

### **CALIX**

www.calix.com  
1035 N. McDowell Boulevard  
Petaluma, CA 94954  
Tel: (707) 766-3000  
Fax: (707) 283-3100

*Calix is a global leader in access innovation. Its Unified Access portfolio of broadband access systems and software enables network and business transformation for communications service providers worldwide—allowing them to become the broadband service provider of choice to their subscribers. Visit [www.calix.com](http://www.calix.com) for more information.*

#### **DENNIS HENSLEY, Regional Sales Manager**

2393 Daniel Island Drive  
Charleston, SC 29492  
Cell: (678) 777-5427  
Fax: (707) 283-3064  
Email: [dennis.hensley@calix.com](mailto:dennis.hensley@calix.com)

#### **MARK JOHNSON, Regional Sales Director**

Tel: (919) 593-1474  
Email: [mark.johnson@calix.com](mailto:mark.johnson@calix.com)

#### **SHARON VENZKE**

Tel: (707) 766-3164  
Email: [sharon.venzke@calix.com](mailto:sharon.venzke@calix.com)

## Carolina-Virginias TMA Associate Members

### CAROLINAS TELCO FEDERAL CREDIT UNION

www.ctelco.org

P O Box 668467  
Charlotte, NC 28266- 8467  
Tel: (800) 622- 5305  
Tel: (704) 391- 5600  
Fax: (704) 391- 5648

*With more than 80 years of experience, Carolina Telco Federal Credit Union remains the only trade-chartered credit union focused solely on serving the banking needs of telecommunications workers, and their families in North and South Carolina. We offer a full suite of financial services throughout our 9 branch office network along with a robust mobile banking platform. We're dedicated to providing exceptional service at great rates to our members, because we believe that "People in Telecommunications Deserve Better Reception" from their financial institution. We are here to assist you and your employees. Call us today to schedule an onsite visit for your company.*

**TIMOTHY MYERS**, President / CEO  
Email: tmyers@ctelco.org

**RICHARD BUCKLEY**, VP Marketing  
Email: rbuckley@ctelco.org

**COREY BRICKERS**, Business Development Manager  
Email: cbrickers@ctelco.org

### CCI SYSTEMS, INC.

www.ccisystems.com  
PO Box 190  
Iron Mountain, MI 49801  
Tel: (800) 338-9299  
Fax: (906) 774-9120

*CCI Systems consults, designs, builds, integrates, and supports all types of communication networks; focusing on voice, video and data solutions. With over 60 years of experience, CCI delivers engineering expertise, candid feedback, and a carrier-class, turnkey solution for any network platform. CCI has the knowledge to provide you the right solution across-the-network.*

**JOHN MCBRIDE**, Senior Account Manager  
Tel: 864-275-7529  
Email: john.mcbride@ccisystems.com

### CELLSTREAM

www.cellstream.com  
9812 Zembriski Drive  
Plano, TX 75025  
Tel: (866) 659- 1014  
Fax: (866) 659- 1014

*Internetworking, Technology Consulting, and Training Services.*

**ANDREW WALDING**, President  
Tel: (866) 659- 1014  
Fax: (866) 659- 1014  
Email: andyw@cellstream.com

**LOU GONZALES**, Sales Manager  
Tel: (866) 659- 1014  
Fax: (866) 659- 1014  
Email: l.gonzales@cellstream.com

### CHARLES INDUSTRIES

www.charlesindustries.com  
5600 Apollo Drive  
Rolling Meadows, IL 60008  
Tel: (847) 806-6300  
Fax: (847) 806-6231

*Charles Industries manufactures "Innovative Enclosed Solutions" including indoor/outdoor cabinets and shrouds, pedestals, below grade enclosures and building terminals for wireless, fiber, copper, CATV, and utility applications.*

**BUTCH HIGGS**, Sales Representative  
Email: bhiggs@charlesindustries.com

## Carolina-Virginias TMA Associate Members

### **CHARLESMEAD ADVISORS, LLC**

www.charlesmead.com  
5850 Waterloo Road, Suite 140  
Columbia, MD 21045

*Provide independent investment banking and M&A advisory services to assist telecommunications companies in developing and executing transactions and strategic solutions.*

### **FRANCIS X GALLAGHER, JR**

Office: (410) 752-7201  
Cell: (410) 371-7528  
Email: fxgallagher@charlesmead.com

### **BRADLEY WILLIAMS**

Office/Cell: (704) 582-2387  
Email: bwilliams@charlesmead.com

### **MICHAEL BALHOFF**

Office: (443) 542-5810  
Cell: (410) 984-8400  
Email: balhoff@charlesmead.com

### **CHR SOLUTIONS, INC.**

www.chrsolutions.com  
9700 Bisssonnet, Suite 2800  
Houston, TX 77036  
Tel: (713) 351-5111

*CHR is the leading provider of BSS/OSS Software solutions, Engineering and Managed IT and NOC services to Communications Service Providers (CSPs). This includes telephone, Internet, cable TV, utility providers and city municipalities. Our team of industry experts help companies grow revenue and improve operations.*

### **BRANDON JOHNSON, Regional Sales**

Representative  
Tel: 512-731-6094  
Email: Brandon.johnson@chrsolutions.com

### **GARY KNEE, Head of Software Solutions and Managed Services**

Tel: (713) 351-5206  
Email: Gary.Knee@chrsolutions.com

## Carolina-Virginias TMA Associate Members

### **CLEARFIELD**

www.seeClearfield.com  
7050 Winnetka Avenue North  
Minneapolis, MN 55428  
Tel: (800) 422-8457  
Tel: (763) 476-6866  
Fax: (763) 475-8457

*Clearfield delivers a stream-lined, practical approach when it comes to the distribution, consolidation, management and protection of fiber. Clearfield's line of panels, frames and cabinets, optical components and full range of fiber optic assemblies and patch cords are designed for scalable deployment, craft-friendly operation and unsurpassed performance.*

**JIM ECKERT**, Regional Sales Manager  
Tel: (763) 519-9881  
Email: jeckert@clfd.net

**JULIE PIHART**  
Email: jpihart@clfd.net

**SARAH RADER**, Marketing  
Email: srader@clfd.net

### **COBANK**

www.cobank.com  
Atlanta Banking Center  
900 Circle 75 Parkway, Suite 1400  
Atlanta, GA 30339  
Tel: (800) 255-7429  
Fax: (770) 618-3202

*CoBank provides financial solutions for communications companies. CoBank offers flexible terms and competitive pricing; several financing options; personal and responsive customer service and state-of-the-art financial services through a team of industry experts.*

**GLORIA HANCOCK**, Vice President  
Tel: (770) 618-3212  
Email: ghancock@cobank.com

### **DENVER BANKING CENTER**

5500 South Quebec Street  
Greenwood Village, CO 80111  
Post Office Box 5110  
Denver, CO 80217  
Tel: (800) 542-8072  
Fax: (303) 224-2689

**ROBERT WEST**, Senior Vice President  
Tel: (303) 740-4030  
Email: rwest@cobank.com

### **COMMSOFT**

www.commssoft.net  
96 Thompson Hill Road  
Rensselaer, NY 12144  
Tel: (888) COMMSOFT  
Tel: (518) 431-7500  
Fax: (518) 427-1642

*CommSoft provides communications services providers with software solutions to conduct their customer care, billing, and provisioning operations from one fully integrated, convergent system.*

**LAURA KNUSSMAN**, Marketing Manager  
Tel: (518) 720-3766  
Email: laura.knussman@commssoft.net

## Carolina-Virginias TMA Associate Members

### COMMUNICATIONS DATA GROUP

**DAVID BAILEY**

Email: davidb@cdg.ws

### COMMUNICATIONS SUPPLY SERVICE ASSOCIATION

www.cssa.net

5700 Murray Street  
Little Rock, AR 72209  
Tel: (501) 562-7666  
Tel: (800) 252-2772  
Fax: (501) 562-7616

*Celebrating over 40 years of industry service, CSSA is a national association that supplies technology-focused products, support services, and training programs to broadband service providers.*

**JOHN BROWN**, President & CEO

Email: johnb@cssa.net

**KEITH GORDON**, Regional Sales Director

155 Saint George Place  
Bermuda Run, NC 27006  
Tel: (336) 749-5777  
Email: kgordon@cssa.net

### DATA PUBLISHING

www.datapublishing.com

52 Persimmons Street  
Bluffton, SC 29910  
Tel: (888) 328-2782  
Fax: (843) 706-7978

*Professional directory services.*

**MIKE TORLINA**, Director of Sales and Operations

Tel: (843) 706-7956  
Email: michael.torlina@datapublishing.com

### DC TECHNOLOGY, INC.

1338 Hundred Oaks Drive, Suite D  
P O Box 240748  
Charlotte, NC 28224  
Tel: (704) 525-2421  
Tel: (800) 888-3702  
Fax: (704) 523-4708

**ERIC LAYMAN**, Territory Manager

Tel: (804) 539-6341  
Email: elayman@rwchapman.com

**MICHAEL DOGGETT**, Territory Manager

Tel: (919) 818-52204  
Email: mdoggett@rwchapman.com

### DIRECT POWER, INC.

www.directpower.net

113 Black Snake Road  
Stanley, NC 28164  
Tel: (704) 263-5953

*Installs, Replacements, Maintenance, Service & de-commissioning of*

- Batteries
- Power plants/Chargers
- Power feeds
- Fiber
- Coax cable

*Servicing the Carolinas since 1994.*

**JEFF JEFFORDS**, Sales Engineer

Tel: (704) 608-5065  
Email: jjeffords@directpower.net

**MARK THOMPSON**, Sales Engineer

Tel: (704) 813-7586  
Email: MThompson@directpower.net

**MIKE GRANT**, President

Tel: (704) 263-5953  
Email: MGrant@directpower.net

## Carolina-Virginias TMA Associate Members

### **ELECTRICOM**

www.electricominc.com  
1660 West Hospital Road  
P O Box 319  
Paoli, IN 47454  
Tel: (812) 723-2626  
Tel: (877) 997-8676  
Fax: (812)-723-5654

*ElectriCom provides superior telecommunications construction services including cable placement and splicing, FTT(x), manhole / conduit systems.*

**CRAIG MOORE**, Sr. Director SE Operations  
Email: Cmoore@electricominc.com

**BOB BREEDEN**, EVP Operations  
Email: bbreeden@electricominc.com

**BRIAN HANSEN**, Operations Director SE  
Email: bhansen@electricominc.com

### **GENBAND RIBBON COMMUNICATIONS**

www.genband.com  
3605 E. Plano Pkwy  
Plano TX 75074  
Tel: (972) 521-5800

*GENBAND is a global leader in real time communications software solutions for service providers, enterprises, independent software vendors, systems integrators and developers in over 80 countries.*

**ELIZABETH PAGE**  
Email: Epage@rbbn.com

**LEE EDWARDS**  
Email: Leeedwards@rbbn.com

**KEVIN KEOUGH**  
Email: KKeough@rbbn.com

**JACQUELINE MCKNIGHT**  
Email: JMcKnight@rbbn.com

### **GENERAL MACHINE PRODUCTS, INC.**

www.gmptools.com  
3111 Old Lincoln Highway  
Trevose, PA 19053-4996  
Office: (215) 357-5500  
Fax: (215) 357-6216

*GMP Cable Lashers, Fiber Blowers, Fiber Pullers, Cable Placing and Maintenance Equipment*

**FRANK ZACCONE**, Regional Sales Manager  
Cell: (215) 630-0155  
Email: fzaccone@gmptools.com

### **EIS, INC. DBA/ GENUINE CABLE GROUP**

www.genuinecable.com  
2930 Turnpike Drive  
Hartboro, PA 19040  
Tel: (678) 297-1080  
Fax: (215) 674-9530

*Fiber, Cable, Manholes, Enclosures, Clamps, Hardware, Buy hooks, Brackets, Central office and Cell site Grounding, Fiber & Copper connectivity, Lashing Wire, Cat cable*

**TOM MOORE**, Director, Service Provider  
Market  
2010 Monticello Drive  
Gastonia, NC 28056  
Tel: (704) 860-9751  
Email: tmoore@genuinecable.com

**RICK ROBINSON**, Senior Sales Rep.  
1248 Hidden Creek Circle  
Hickory, NC 28602  
Tel: (828) 455-2753  
Email: rrobinson@genuinecable.com

**JANICE BONK**, Director of Marketing  
Email: jbonk@genuinecable.com



## Carolina-Virginias TMA Associate Members



**Globe Communications, LLC**  
WORLDWIDE DATA & TELECOMMUNICATIONS SINCE 1964

### GLOBE COMMUNICATIONS, LLC

*Telecommunications contractor.*

**VICTOR R. "RUSTY" LUNDY, III.,** President  
950 48th Avenue North, Suite 100  
Myrtle Beach, SC 29577  
Tel: (843) 839- 5544, Ext. 223  
Fax: (843) 839- 5545  
Email: rustylundy@globeinc.com

**DAVID REID,** RCDD, Area Manager  
5112 Neal Road  
Durham, NC 27705  
Tel: (919) 383- 5544, Ext. 204  
Fax: (919) 383- 1386  
Email: davidreid@globeinc.com

### GOLDFIELD TELECOM

www.goldtelecom.com  
611 N Main St.  
Goldfield, IA 50542  
Tel: (515) 825- 3400  
Fax: (515) 825- 3915

**KIM LOCKAMY**  
Email: klockamy@goldtelecom.com

**JASON KINCAID**  
Email: jkincaid@goldtelecom.com



### GREEN & WOOTEN INSURANCE

www.greenwooten.com  
10433 Ligon Mill Road  
Wake Forest, NC 27587  
Tel: (919) 556- 4171  
Tel: (800) 662- 7615  
Fax: (919) 846- 2644

*Area Representative for Telcom Insurance Group.  
Bettering the World of Commercial Insurance for Rural  
Telephony. One NTCA Member at a time. Because it  
has always been a matter of trust!*

**WANDA T. WOOTEN,** CIC, CISR, Account  
Administrator  
Email: wtw@greenwooten.com

### GUDENKAUF CORPORATION

www.gudenkauf.com  
2679 McKinley Avenue  
Columbus, OH 43204

*Telecommunications and utility contractor specializing  
in outside plant construction, network cabling, copper  
and fiber optic splicing and utility locating.*

**VINCE PAXTON,** Assistant Vice President  
Tel: (614) 488- 1776  
Fax: (614) 488- 2723  
Email: vpaxton@gudenkauf.com

**MARK ROGERS,** Vice President  
Tel: (614) 488- 1776  
Email: mrogers@gudenkauf.com

## Carolina-Virginias TMA Associate Members

### HARRIS-MCBURNEY COMPANY

www.hmcb.com

2120 North US Highway 301  
Tampa, FL 33619  
Tel: (813) 626-7171  
Tel: (800) 282-5611  
Fax: (813) 623-5618

*Telecommunications Service Provider*

**GERRY L. GILBERT**, President  
Email: ggilbert@hmcb.com

**SHAWN R. GILBERT**, Project Manager  
Email: sgilbert@hmcb.com

**PERRY HOLLOWAY**, Area Coordinator  
Email: pholloway@hmcb.com

### HMI COMMUNICATIONS

www.hmiservices.com

1001 Cross Timbers Road, Suite 130  
Flower Mound, TX 75028  
Tel: (972) 537-5006

**THOMAS JONES**  
Email: tmjones@hmiservices.com

### INNOVATIVE SYSTEMS, L.L.C.

www.innovsys.com

1000 Innovative Drive  
Mitchell, SD 57301  
Tel: (605) 995-6120  
Fax: (605) 995-0084  
Email: info@innovsys.com

*Innovative Systems provides voice, video and OSS/BSS telecommunications services with over 1200 systems in service. The APMAX delivers enhanced voice and IPTV Middleware, Monitoring and Streaming solutions. The elation OSS/BSS, provides billing, financials and staking/mapping solutions for wireline, wireless, IPTV and CATV companies. Contact # 605-995-6120 or visit www.innovsys.com*

**JENNIFER PAVLICEK**, Voice and Video  
Account Manager  
Email: jenniferp@innovsys.com

**DOUG POWERS**, Business Development  
Director, eLation OSS Solutions  
Email: dougp@innovsys.com



### INFUSIONPOINTS, LLC

www.infusionpoints.com

613 Elkin Hwy  
North Wilkesboro, NC 28659  
Tel: (336) 990-0253  
Fax: (704) 464-4697

### GARY DAEMER

Email: gary.daemer@infusionpoints.com

### INTELIQUENT

www.inteliquent.com

10300 6th Avenue N  
Plymouth, MN 55441  
Tel: (763) 230-2036  
Fax: (763) 230-4200

*Inteliquent is a leading Communications Enabler offering voice and data carrier solutions including: DIDs; origination; switched, dedicated and IP termination; toll free; messaging; mobility; E911; SIP trunking; tandem and transit switching; SS7 and database query services; call management services including OS/DA, After Hours Call Handling and Outbound Calling Services; and broadband value-added services.*

### GENA BARRY

P.O. Box 638  
McMinnville, TN 37111  
Tel: (931) 668-6670  
Cell: (931) 607-323

### ISECURITY COVERAGE

i

## Carolina-Virginias TMA Associate Members

### ISPN

www.ISPN.net  
14303 West 95th Street  
Lenexa, KS 66215  
Tel: (913) 859-9500

*Since 1994, ISPN has provided 24x7 Internet, IPTV and Video Technical Support, Email Services, Spam/Virus Filtering, Hosted Server Solutions, Network Engineering, Network Monitoring, Network Usage Reporting, Targeted Marketing, PC Repair, Cloud Solutions and Hardware Consultation. ISPN's transparent and branded solution allows your organization to take advantage of economies of scale from ISPN's resources and expertise.*

**LANA GILL**, Director of Business Development  
Email: lana@ispn.net

**NIMA MOAVENI**, Director of Business Development

### ISECURITY COVERAGE

**JACKSON THORNTON**  
CERTIFIED PUBLIC ACCOUNTANTS | CONSULTANTS

### JACKSON THORNTON

333 Commerce Street, Suite 1050  
Nashville, TN 37201  
Tel: (615) 869-2050  
Fax: (866) 249-2574

*Jackson Thornton is a certified public accounting and consulting firm of 200 accountants and business consultants applying almost a century of experience to serve more than 8,000 clients across a wide variety of industries.*

**GEORGE F. LYNCH**, Principal  
Email: george.lynych@jacksonthornton.com

**RICH B. COMPTON**, Senior Manager  
Email: rich.compton@jacksonthornton.com

**ROD B. BALLARD**, Principal  
Email: rod.ballard@jacksonthornton.com

### JBL COMMUNICATIONS, INC.

www.jblcommunications.com  
14 Old Charlotte Highway  
Asheville, NC 28803  
Tel: (828) 299-0808  
Fax: (828) 299-9444

*Construction – Fiber Optics*

### CLIFF CHURCHILL

Tel: (828) 215-2738  
Email: cliffchurchill@jblcommunications.com

### JSI

www.jsitel.com  
7852 Walker Drive, Suite 200  
Greenbelt, MD 20770

*JSI provides a full array of financial, management, regulatory, business development, marketing/public relations and strategic services, as well as education and training. Established in 1962, JSI today provides these services, and more, to hundreds of companies across the nation. JSI also offers analysis and review of such competitive-focused issues as pricing and bundling, VoIP and IPTV assessment, CLEC and video/cable operations, strategic partnerships, image and identity, and mergers/acquisitions. With more than 95 professionals on staff, JSI remains a leader in offering business solutions to independent providers. In addition to its Greenbelt, Md., headquarters, JSI has regional offices in Atlanta, Minneapolis, Austin and Salt Lake City.*

### MANNY STAURULAKIS, President

Tel: (301) 459-7590  
Fax: (301) 577-5575  
Email: mstaurulakis@jsitel.com

### LEO STAURULAKIS, Executive Vice President

Email: lstaurulakis@jsitel.com

### LANS CHASE, Manager- Regulatory and Policy

6849 Peachtree Dunwoody Road  
Building B-3, Suite 200  
Atlanta, GA 30328  
Tel: (770) 569-2105  
Fax: (770) 410-1608  
Email: lchase@jsitel.com



**LAMBERTS**  
CABLE SPLICING COMPANY, LLC

**LAMBERT'S CABLE  
SPLICING CO, LLC**

www.lambertcable.com  
PO Box 563  
Sharpsburg, NC 27878  
Tel: (252) 442-9777  
Fax: (252) 442-9146

*Lambert's Cable Splicing Co., LLC is a utility contractor specializing in the installation and maintenance of local and long distance telecommunications and joint trench construction. Lambert's handles virtually any type of installation and maintenance project, including fiber optics.*

**THOMAS LAMBERT, CEO**  
Email: tlambert@lambertcable.com

**JOHN GILBERT, Vice President**  
Email: jgilbert@lambertcable.com

**MADIGAN MCCUNE &  
ASSOCIATES, INC.**

www.madigan-mccune.com  
4202 South Orange Avenue  
Orlando, FL 32806  
Tel: (407) 859-8677  
Fax: (407) 859-8678

*Manufacturers Representative of Communications Products including Fiber, Conduit, Pull Boxes and Muletape.*

**ROBERT L. (ROB) MADIGAN, President**  
Tel: (407) 509-6897  
Email: rmadigan@madigan-mccune.com

**SAM B. RICHARDSON, Outside Sales**  
Email: srichardson@madigan-mccune.com

**MAPCOM**   
SYSTEMS

**MAPCOM SYSTEMS**

www.mapcom.com  
601 Southlake Boulevard  
Richmond, VA 23236-3921  
Tel: (800) 745-MAPS  
Tel: (804) 743-1860  
Fax: (804) 378-3566

*Mapcom Systems is the developer of M4 Solutions – a visual operations platform that allows service providers to manage their workforce, as well as fiber, coax, wireless and copper networks, including both outside and inside plant at the physical and logical levels. M4 Solutions enables users to integrate and correlate data from existing billing, accounting, GPS tracking, element management, network monitoring and vehicle-tracking applications in a powerful visual interface to all network elements.*

**LAKE STOCKDREHER, Account Executive**  
Email: lstockdreher@mapcom.com

**ALLISON WILLIAMS, Marketing Assistant**  
Email: awilliams@mapcom.com

**MEGA HERTZ**

www.go2mhz.com  
9620 Bartlett Circle  
Forth Worth, TX 76108  
Tel: (817) 529-9898  
Tel: (800) 628-0088

*MHZ is a Value-Added-Reseller, Manufacturer's Rep & Systems Integrator of digital video acquisition, processing & distributing equipment, and IP Network processing & Delivery equipment, for Broadband Video Service Providers & ISP's.*

**ARTHUR LEISEY, Regional Account Manager**  
737 Summer Sound Rd  
Piney Flats, TN 37686  
Tel: (706) 534-8605  
Cell: (706) 280-2786  
Email: Art@go2mhz.com

## Carolina-Virginias TMA Associate Members

### MCCALL-THOMAS ENGINEERING COMPANY, INC.

www.mccall-thomas.com  
845 Stonewall Jackson Blvd (29115)  
PO Drawer 670  
Orangeburg, SC 29116-0670  
Tel: (803) 534-1040  
Fax: (803) 534-1045

Since 1945, McCall-Thomas Engineering has provided quality engineering and technical services. We take great pride in building lasting relationships and investing in the total success of our clients. Our Telecommunications and Engineering Division specialize in several key services including:

Telecommunications Engineering  
- Project Management  
- Fiber to the Home  
- RUS Loans & Grant Programs

Electrical Engineering Services

- Generation  
- Transmission  
- Substation & Distribution Engineering  
- Inspection & Maintenance

**RYAN J. SMOAK, P.E. MBA, President**  
Email: rsmoak@mcteng.com

**RUSSELL BOZARD, Director of Communications Engineering Division**  
Email: rbozard@mcteng.com

**SHAWN HIGBE, P.E. - Director of Electrical Engineering Division**  
Email: shigbe@mcteng.com

**SHANE BOWERS, Director of Business Development**  
Email: sbowers@mcteng.com

**RAY DRAUSE, PE - Wireless Engineer**  
Email: rdrouse@mcteng.com

**JOE SCRUGGS, PE - Senior Communications Engineer**  
Email: jscruggs@mcteng.com

### METASWITCH NETWORKS

www.metaswitch.com  
201 Potrero Avenue  
San Francisco, CA 94103  
Tel: (415) 513-1500

*Metaswitch is powering the transition of communication networks into a cloud-based, software-centric, all-IP future. With a reputation earned by solving tough technical problems, Metaswitch develops openly programmable solutions that run on standard hardware or in virtualized environments and act as the key control points in elastic voice, video and data networks.*

**PATRICK HALLY, Sales Director**  
11600 Sunrise Valley Drive, Suite 250  
Reston, VA 20191  
Tel: (703) 480-0500  
Email: Patrick.hally@metaswitch.com  
**NICOLE DRAIN**  
Nicole.Drain@metaswitch.com

### MID AMERICA COMPUTER CORPORATION (MACC)

www.maccnet.com  
111 Admiral Drive  
P.O. Box 700  
Blair, NE 68008  
Tel: (800) 622-2502  
Tel: (402) 426-6222  
Fax: (402) 533-5369

*More than 300 telecommunication companies from across the United States trust Mid America Computer Corporation (MACC) to meet their BSS/OSS needs. MACC's products empower our clients to reach new levels of efficiency through integration and process automation. Our products are supported by professional and dedicated customer care teams to ensure the outstanding service our clients deserve. For more information on how your company can begin enjoying the benefits of MACC, contact us at 1-800-622-2502 or www.maccnet.com.*

**CRAIG AMAN, President**  
Email: caman@maccnet.com

**LYNN GROEN, National Sales Representative**  
Email: lgroen@maccnet.com

**KRISTI ROUNDS, Creative Services Coordinator**  
Email: krounds@maccnet.com

## Carolina-Virginias TMA Associate Members



### MID-SOUTH CONSULTING ENGINEERS, INC.

www.mscon.com

3901 Rose Lake Drive  
Charlotte, NC 28217  
Tel: (704) 357-0004  
Fax: (704) 357-0025

*Professional engineering firm providing outside plant planning, engineering and construction supervision; central office and transmission design and engineering; cable testing and acceptance; network planning; cutover, CAD services; CATV services; and power quality and noise mitigation testing and engineering.*

**JOEL O. WILLIAMS, P.E.**, President  
Email: [jwilliams@mscon.com](mailto:jwilliams@mscon.com)

**DAVID N. HUNT**, Vice President  
Email: [dhunt@mscon.com](mailto:dhunt@mscon.com)

**HOWARD W. TIPTON, P.E.**  
Vice President Engineering Manager  
Email: [htipton@mscon.com](mailto:htipton@mscon.com)

**WILLIAM P. WILTSEE, P.E.**  
Senior Consultant  
Email: [wwiltsee@mscon.com](mailto:wwiltsee@mscon.com)

**HAL L. CARNES, JR., P.E.**  
Senior Consultant  
Email: [hcarnes@mscon.com](mailto:hcarnes@mscon.com)

### NATIONAL DIRECTORY ASSISTANCE

www.nationalda.com

12700 Townepark Way  
Louisville, KY 40243  
Tel: (866) 873-3411  
Tel: (502) 420-9899  
Fax: (502) 244-4174

*National Directory Assistance (NDA) is a premier wholesale provider of Local and National Directory Assistance, Operator Services and Listings Management Services to over 650 rural ILEC, CLEC, Wireless and VoIP service providers across the United States. Wholesale directory look-ups are conveniently made available via the 411 dialing pattern. Beyond the wholesale look-up, members have access to a suite of web-based tools for enhanced customer service and exclusive control over listing data. A unique Operator Service platform requires no tariffs, pays commissions on billable calls and offers company branding.*

**GARY ROBERTSON**, President  
Email: [gr@nationalda.com](mailto:gr@nationalda.com)

**STEPHEN J. FERRY**, Vice President  
Email: [ferrysj@nationalda.com](mailto:ferrysj@nationalda.com)

### NATIONAL EXCHANGE CARRIER ASSOCIATION (NECA)

www.neca.org

80 South Jefferson Road  
Whippany, NJ 07981  
Tel: (800) 228-8597  
Tel: (973) 884-8000  
Fax: (973) 884-8508

*Administers the interstate access tariff and revenue distribution process for incumbent local exchange carriers, as well as other FCC programs.*

**CAROL BRENNAN**, Vice President, Industry Relations  
Email: [cbrennan@neca.org](mailto:cbrennan@neca.org)

**KATHY MCNARY**, Director, Eastern and Southern Regions  
Email: [kmcnary@neca.org](mailto:kmcnary@neca.org)

**TOM ROACH**, Manager, Member Services  
Email: [troach@neca.org](mailto:troach@neca.org)

## Carolina-Virginias TMA Associate Members

### NATIONAL INFORMATION SOLUTIONS COOPERATIVE

www.nisc.coop

3131 Technology Drive NW  
Mandan, ND 58554  
Tel: (866) 999-6472  
Fax: (701) 667-1936

*NISC, a leading provider of information technology products and services, offers integrated software and hardware solutions to telecommunications companies nationwide. NISC provides advanced, integrated IT solutions for subscriber billing, accounting and business solutions, engineering and operations, mapping, Carrier Access Billing system, E-Bill, End User billing, wireless billing, Self-Service websites, Switch and CATV provisioning, customer apps, as well as many other leading-edge IT solutions.*

**TODD HENECKE**, Manager Business Development & Sales  
Email: todd.henecke@nisc.coop

**KATHY SWEATMAN**, Regional Business Manager  
Email: Kathy.sweatman@nisc.coop

### NEONOVA NETWORK SERVICES

www.neonova.net

1000 Perimeter Park Drive, Suite K  
Morrisville, NC 27560  
Tel: (877) NEONOVA  
Tel: (919) 460-3330  
Fax: (919) 460-0426

*NNS is a national leader in the wholesale IP solutions market for IOCS. NeoNova provides turnkey end-user ISP services (including SPAM, Virus Scanning, Content Filtering, and Parental Controls), Backoffice support and engineering, network management, technical support, and Voice Over IP solutions for residential, enterprise and IOC customers. NeoNova's extensive market experience helps affiliates become profitable full-service providers with less up-front investment.*

**CURTIS STROLE**, Vice President-  
Marketing/Business Development  
Email: curtis@neonova.net

### ONUG COMMUNICATIONS, INC.

3315 Atlantic Avenue  
Raleigh, NC 27604  
Tel: (919) 876-5455  
Fax: (919) 876-5353

*Outside/Inside plant design & engineering; fiber to the home consulting & design; WIFI Design; project management; facility inventories (i.e. poles, etc.)*

**D.B. HUFFMAN**, President  
Email: dhuffman@onugsolutions.com

**MARK ABBATICCHIO**, OSP Regional Manager  
Email: ma2107@att.com

**GEORGE SIPEK**, OSP Manager  
Email: gs3521@att.com

**GREY DAUGHTRY**, Project Manager  
Email: gdaughtry@onugsolutions.com

**DICK SPOSITO**, Sales and Business Development  
Email: dsposito@onugsolutions.com

### NICHOLS CONSTRUCTION, LLC

www.nicholscon.com

1098 Clear Creek Rd  
Vansant, VA 24656  
Tel: (276) 597-7441

**AARON MORRISON**  
Email: aaron.morrison@nicholscon.com

**MARGARET HALE**

**PETE MINTON**

## Carolina-Virginias TMA Associate Members



### **POWER & TELEPHONE SUPPLY COMPANY, INC.**

www.ptsupply.com

2950 Greensboro Street Extension  
Lexington, NC 27295  
Tel: (800) 438-2914

*Power & Tel offers the complete product solution for today's telecommunication service provider. As your need list grows - FTTH, IPTV, Central Office, OSP, Wireless, Customer Premise, Home Networking, Testing - we have the product and solution portfolio to build your entire network. Allow our extensive distribution network to be your inventory.*

#### **ROD IRBY, Eastern Regional Manager**

Tel: (901) 866-3246

Email: rod.irby@ptsupply.com

#### **DAVID WORKMAN**

Tel: (901) 866-3200

Email: david.workman@ptsupply.com

#### **DONNA WHITAKER, Account Manager**

Tel: (901) 866-3171

Email: donna.whitaker@ptsupply.com

#### **TOMMY NELSON, District Sales Manager**

Tel: (901) 866-3161

Email: tommy.nelson@ptsupply.com

#### **EDDIE SWING, District Sales Manager**

Tel: (901) 866-3169

Email: eddie.swing@ptsupply.com

### **PROCOM SALES, INC.**

www.procomsalesinc.com

3380 Trickum Road,  
Building 1400-100  
Woodstock, GA 30188-4881  
Tel: (770) 887-5536  
Fax: (770) 887-5640

*ProCom Sales Inc. is a manufacturer representative offering complete solutions from leading outside plant telecom and utility manufacturers. DD Founded in 1999, ProCom has continued striving to represent companies manufacturing quality products with a primary emphasis on outside plant. The long-term growth in sales has been accomplished by an excellent sales staff and support personnel, along with strong principals who are leading companies in their field. DD We have chosen to remain focused on the select number of lines that we represent and to align ourselves with some of the leading OutSide Plant (OSP) manufacturers in the country.*

#### **PAMELA K. WHEELER, Inside Sales**

Email: Pamela@procomsalesinc.com

#### **MIKE RICCIARDI, Outside Sales - NC & SC**

Email: miker@procomsalesinc.com

### **RACO, INC.**

www.raco- construction.com

2000 Lotus Drive  
Post Office Box 265  
Gretna, VA 24557  
Tel: (434) 656-6676  
Fax: (434) 656-6678

*Telephone construction specialists.*

#### **DALLAS F. RIDDLE, Board Member**

Email: dallas.riddle@raco- construction.com

#### **GENE WALLER, President**

Email: gwaller@raco- construction.com

#### **GENE HENDERSON, Vice President**

Email: ghenderson@raco- construction.com

#### **ROBERT SCRUGGS, Secretary/Treasurer**



## Carolina-Virginias TMA Associate Members

### **RIAZZI, RHYNE AND SWAIM INVESTMENT GROUP OF WELLS FARGO ADVISORS**

www.riazzirhyneswaim.wfadv.com  
380 Knollwood Street, Suite 600  
Winston-Salem, NC 27103  
Tel: (336) 725-2961  
Fax: (336) 727-4258

*Investment Planning for the telecommunications industry. Provider for cash and asset management. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC. Member FINRA/SIPC*

**DANNY RIAZZI**, Financial Advisor – Vice President  
Email: daniel.riazzi@wfadvisors.com

**PAT RIAZZI**, Managing Director- Investment Officer  
Email: pat.riazzi@wfadvisors.com

**JOE RHYNE**, Managing Director- Investment Officer  
Email: joe.rhyme@wfadvisors.com

### **RURAL TELEPHONE FINANCE COOPERATIVE (RTFC)**

www.rtfc.coop  
20701 Cooperative Way  
Dulles, VA 20166  
Tel: (800) 346-7095  
Tel: (803) 467-1800

*A privately funded, member-owned, cooperative finance organization that provides financing exclusively to America's rural telecommunications industry. RTFC provides loans and financial services to creditworthy telecommunications systems eligible to borrow from the RUS, and their affiliates.*

**SHELDON C. PETERSEN**, CEO  
Tel: (800) 346-7095  
Tel: (703) 467-1654  
Fax: (703) 709-6780

**ROBIN REED**, Senior Vice President  
Email: robin.reed@nrucfc.coop

**ELLEN W. CLASSEN**, Vice President – Business Development  
Email: ellen.classen@nrucfc.coop

### **SPIRIT COMMUNICATIONS**

www.spiritcom.com  
1500 Hampton Street  
Columbia, SC 29201  
Tel: (800) 411-8157  
Fax: (803) 771-7436

*Spirit Communications serves the needs of the most prominent wireless and wireline carriers with data transport services, long haul high bandwidth, IP Transport, and tower site construction, management and rental services. As the largest digital fiber optic network provider, and the only 'carrier's carrier,' with extensive rural and metro access in the Carolinas and Georgia, Spirit can serve areas unreachable by any other carrier's network. At the forefront of innovation Spirit owns and operates its own 8,500+ mile fiber network as the Southeast's premier provider with a Carolinas focus and a global reach.*

**JOE DELANEY**, Director of Carrier & Wholesale Sales  
Email: joe.delaney@spiritcom.com

### **STRATEGIC TELECOM SUPPLY & SOLUTIONS**

www.gostss.com  
306 Orleans Street  
Richmond, VA 23231  
Tel: (804) 897-1319  
Fax: (804) 897-1217

*Strategic Telecom Supply & Solutions provides critical support for new and legacy telecommunications, head end and data center equipment through unique programs to maximize longevity of your network and streamline procurement practices.*

**MICHAEL J. CAZARES**, Director of Finance, Business Development  
Tel: (804) 325-0342  
Email: mcazares@gostss.com

**GRANT NOFZINGER**, Sr. Account Executive  
Tel: (804) 822-1856  
Email: grant@gostss.com

**JASON STARLING**, Account Executive  
Tel: (804) 304-6871  
Email: jstarling@gostss.com

## Carolina-Virginias TMA Associate Members

### SUPPLY SOLUTIONS

www.supplysolutionsstore.com  
215 Plainwood Avenue  
Stonewood, WV 26301  
Tel: (304) 624-5072  
Tel: (866) 978-7759  
Fax: (304) 624-4810

*Supply Solutions is a wholesale distributor of telecommunications and broadband products with an emphasis on fiber optic related supplies and solutions.*

**KEN GABEHART**, Director of Business  
Development  
Cell: (304) 545-8873  
Email: kgabehart@supply-solutions.biz

**JEFF NEWMAN**, Inside Sales Representative  
2010 Vinton Street  
LaFayette, IN 47904  
Tel: (888) 867-4400  
Fax: (765) 742-4499  
Email: jnewman@supply-solutions.biz

### TCA

www.tcatel.com  
526 Chapel Hills Drive, #100  
Colorado Springs, CO 80920  
Tel: (719) 266-4334  
Fax: (719) 266-4335

*TCA is a comprehensive telecom consulting firm that focuses and advocates solely for the RLEC industry and their subsidiaries by providing personalized, expert assistance and support. TCA uses our experience to tailor services to provide solutions that meet every client's individual needs and goals. Financial, Regulatory, Marketing & Business Development, Network, Performance Management, and Wireless. Contact TCA's team to discuss how we can work together in planning for your future.*

**MIKE TEEPLES**, VP/Secretary  
Email: info@tcatel.com

### TELCOM INSURANCE GROUP

www.telcominsgrp.com  
6301 Ivy Lane, Suite 506  
Greenbelt, MD 20770  
Toll Free: (800) 222-4664  
Fax: (301) 474-6196

*A captive insurance company and agency sponsored by the National Telecommunications Cooperative Association (NTCA) to provide comprehensive business insurance and risk management solutions, specific to independent and rural telecommunication, companies and associate members who do business with them.*

**PETER J. ELLIOTT**, CPCU, President and CEO

**ALYSSA ELLIOTT**, Senior Account Executive  
Email: ANE@TelcomInsGrp.com

### TOLY DIGITAL

www.tolydigital.net  
1005 W. Indiantown Road, Suite 201  
Jupiter, FL 33458

*Toly Digital's Voice, SIP, Hosted VoIP, and Data Solutions will maximize your profitability and change the way you do business. All from a customer-focused team that puts your needs first. Let's talk about using our industry experience, business analysis and top-shelf technology to create customized, revenue-generating solutions for your company.*

**AARON SUTO**, President  
Tel: (561) 694-8655  
Email: aaron.suto@tolydigital.net

**JILL JOBSON**, Senior Customer Care Manager  
Tel: (585) 694-8655  
Email: jill@tolydigital.net

## Carolina-Virginias TMA Associate Members



*Turlington and Company, L.L.P.*

*Certified Public Accountants*

### **TURLINGTON AND COMPANY, L.L.P.**

www.TurlingtonandCompany.com  
509 East Center Street  
P.O. Box 1697  
Lexington, NC 27293-1697  
Tel: (336) 249-6856  
Fax: (336) 248-8697

*A full service accounting firm serving the telecommunications industry for over 50 years.*

#### **PEPPER S. YOUNTS, CPA**

Email: [pyounts@TurlingtonandCompany.com](mailto:pyounts@TurlingtonandCompany.com)

#### **J. DAVID HUNEYCUIT, CPA, CFE**

Email:  
[dhuneycutt@TurlingtonandCompany.com](mailto:dhuneycutt@TurlingtonandCompany.com)

### **ATG/TULSAT CORPORATION**

www.tulsat.com  
313 Trindale Rd Bldg C Ste 203  
Archdale, NC 27263  
Tel: (336) 803-5753

*Tulsat Corporation is a distributor and repair firm providing new and used, system-critical network equipment and hardware, used to acquire, distribute and protect the broad range of communications signals carried on fiber optic, coaxial cable and wireless distribution systems.*

#### **KIM LAMBERT**

Email: [klambert@tulsat.com](mailto:klambert@tulsat.com)

### **UNITEL INSURANCE**

4435 O Street  
Lincoln, NE 68510  
402-434-7200  
Fax 402-434-7272

*Risk management services for the telecommunications industry - including insurance and non-insurance risk management techniques.*

#### **RAND BLAINE MORITZKY, National Program Director**

Email: [rmoritzky@unitelinsurance.com](mailto:rmoritzky@unitelinsurance.com)  
Cell: 303-601-2000

### **UTICOM SYSTEMS, INC.**

www.uticom.net  
109 Independence Way  
Coatesville, PA 19320  
Tel: (610) 857-2655  
Tel: 1-800-548-5321  
Fax: (610) 857-2986

*Graphics for harsh environments: Durable, ANSI/NESCA compliant signs, tags, labels, etc.*

#### **JACKIE WALLER, Client Services**

Email: [Jackie@uticom.net](mailto:Jackie@uticom.net)

### **UTILICOM SUPPLY ASSOCIATES**

www.utilicomsupply.com  
4400 Shackelford Road  
Norcross, GA 30093  
Tel: (404) 298-7700  
Tel: (855) 884-5426  
Fax: (404) 298-8810

*Premier stocking distributor and solutions provider in the Transportation and Outside Plant markets.*

#### **SHANE MCCALLUM, Account Manager**

Email: [smccallum@utilicomsupply.com](mailto:smccallum@utilicomsupply.com)

### **VANTAGE POINT SOLUTIONS**

www.vantagepnt.com  
2211 North Minnesota St.  
Mitchell, SD 57301  
Tel: (605) 995-1777  
Fax: (605) 995-1778

#### **FARLEY DAVIS**

Manager of Customer Relations  
412 Cascade Drive  
High Point, NC 27265  
Mobile: (336) 688-2124  
Email: [farley.davis@vantagepnt.com](mailto:farley.davis@vantagepnt.com)

### **VERTIV ENERGY SYSTEMS**

#### **BILL MARTIN**

William.martin@vertivco.com

## Carolina-Virginias

### W. METTS ENGINEERING COMPANY

www.wmetts.com  
121 Bridge Street  
Branchvukkem SC 29432  
Tel: (803) 274-4242  
Fax: (803) 274-4211

*Consulting Engineers, Central Office, and Outside Plant.*

**WILLIAM METTS**, President  
Email: William@wmetts.com

### WALKER & ASSOCIATES

www.walkerfirst.com  
7129 Old Hwy. 52  
Welcome, NC 27374  
Tel: (336) 731-6391  
Fax: (336) 731-2694

**EDDIE LESTER**, Regional Account Manager  
Tel: (336) 328-6275  
Email: Eddie.lester@walkerfirst.com

**JANE ELDER**, Marketing Communications  
Tel: (336) 731-5355  
Email: Jane.elder@walkerfirst.com

### YADTEL YADTEL BILLING/OSS YADTEL PUBLISHING

www.yadtel.net  
1419 Courtney-Huntsville Road  
PO Box 160  
Yadkinville, NC 27055  
Tel: (336) 463-1800

*Billing OSS software, CABS support, Directory Publication, Network Services, Bill Rendering*

**PAUL JONES**, Information Systems Manager  
Yadtel Publishing & Yadtel Billing/OSS  
P.O. Box 160  
Yadkinville, NC 27055  
Tel: (336) 463-1845  
Fax: (336) 463-1802  
Email: paul.jones@yadtel.com

### ZHONE

www.zhone.com  
7195 Oakport Street  
Oakland, CA 94621  
Tel: (877) 946-6320 (US and Canada)  
Tel: (510) 777-7000  
Fax: (510) 777-7001  
Email: info@zhone.com

*Zhone Technologies, Inc. (NASDAQ: ZHNE) is a global leader in multi-service access network (MSAN) solutions, serving more than 700 of the world's most innovative network operators. The company offers the industry's only fully-integrated portfolio of MSAP, FTTx, EFM, and Wi-Fi access technologies, enabling a full suite of services, including residential and business broadband, VoIP, and High-Definition IPTV. Zhone's converged multi-service access platform helps operators rapidly deploy premium services using copper, fiber, and wireless while improving network agility and reducing costs. Based in the United States, Zhone is the only vendor in the industry whose MSAP platforms are all manufactured in the USA, and our facilities are emission, waste-water and CFC free.*  
www.zhone.com

**SARAH SOUSA**, Tradeshow and Events  
Manager  
Email: ssousa@zhone.com

### ZYXEL COMMUNICATIONS

www.zyxel.us  
1130 North Miller Street  
Anaheim, CA 92806  
Tel: (800) 255-4101  
Fax: (714) 632-0858

*Zyxel, a pioneer in IP technology for over 25 years, provides a complete portfolio of end-to-end business networking solutions. The primary choice of many tier-one service providers and small and medium-sized businesses, Zyxel offers its partners service-rich solutions backed by domestic logistical, sales and technical support teams based in Anaheim, CA.*

**BOB MCMILLION**, U.S. Director of Sales  
Email: bobm@zyxel.com

**ARTURO GARCIA**, Marketing Coordinator  
Email: Membership@zyxel.com